

Dont Think Of An Elephant!/ How Democrats And Progressives Can Win: Know Your Values And Frame The Debate: The Essential Guide For Progressives (Paperback + DVD edition)



don't think of an elephant! is the definitive handbook for understanding what happened in election and communicating effectively about key issues facing america today. author george lakoff has become a advisor to democratic party, helping them develop their message frame political debate. in this book explains how conservatives think, counter arguments. he outlines detail traditional american values that progressives hold, but are often unable to articulate. also breaks down ways which have framed issues, provides examples can reframe lakoff's years research work with environmental leaders been distilled into essential guide, shows terms instead programs, why people vote identities, against best interests. don't em> antidote last forty conservative strategizing right wings stranglehold on dialogue united states. read it, take action--and help back. how democrats win don't>

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